

**Handi-Ramp Partner Program
Manufactured Product Sales -- Discount and Partner Point Illustration**

Illustration #1	HANDI-RAMP MANUFACTURED PRODUCT SALES						
Illustrates Handi-Ramp Partner who includes Handi-Ramp custom projects as a core offering within its own business model and actively pursues such projects in residential and commercial applications.	Total Annual Sales	Point Factor per \$1 Sold	Net Sales	Maximum Points	Partner is re-selling custom-manufactured product at a markup in consultation with their Handi-Ramp Account Executive. Numbers are for illustration purposes only.		
	0-10000	1.00	10,000.00	10,000			
	10001-25000	2.00	15,000.00	30,000			
	25001-50000	3.00	25,000.00	75,000			
	50000+	4.00	85,000.00	340,000	GP @ 12% Markup	GP @ 25% Markup	
		TOTALS		135,000.00	455,000	16,200.00	33,750.00
			Partner Rebate	0.00	0%		
			Partner Point Cash Value	4,550.00	1%		
Illustration #2	HANDI-RAMP MANUFACTURED PRODUCT SALES						
Illustrates Handi-Ramp Partner who includes Handi-Ramp custom projects as a core offering within its own business model and actively pursues such projects in residential or commercial applications.	Total Annual Sales	Point Factor per \$1 Sold	Net Sales	Maximum Points	Partner is re-selling custom-manufactured product at a markup in consultation with their Handi-Ramp Account Executive. Numbers are for illustration purposes only.		
	0-10000	1.00	10,000.00	10,000			
	10001-25000	2.00	15,000.00	30,000			
	25001-50000	3.00	23,500.00	70,500			
	50000+	4.00	0.00	0	GP @ 12% Markup	GP @ 25% Markup	
		TOTALS		48,500.00	110,500	5,820.00	12,125.00
			Partner Rebate	0.00	0%		
			Partner Point Cash Value	1,105.00	1%		
Illustration #3	HANDI-RAMP MANUFACTURED PRODUCT SALES						
Illustrates Handi-Ramp Partner who occasionally engages in Handi-Ramp custom projects.	Total Annual Sales	Point Factor per \$1 Sold	Net Sales	Maximum Points	Partner is re-selling custom-manufactured product at a markup in consultation with their Handi-Ramp Account Executive. Numbers are for illustration purposes only.		
	0-10000	1.00	10,000.00	10,000			
	10001-25000	2.00	3,000.00	6,000			
	25001-50000	3.00	0.00	0			
	50000+	4.00	0.00	0	GP @ 12% Markup	GP @ 25% Markup	
		TOTALS		13,000.00	16,000	1,560.00	3,250.00
			Partner Rebate	0.00	0%		
			Partner Point Cash Value	160.00	1%		