

**Handi-Ramp Partner Program
Distributed Product Sales -- Partner Point Illustration**

Illustration #1	HANDI-RAMP DISTRIBUTED PRODUCT SALES			
Illustrates Handi-Ramp Partner who includes Handi-Ramp distributed product within its own marketing efforts and actively pursues sales.	Total Annual Sales	Point Factor per \$1 Sold	Net Sales	Maximum Points
	0-10000	2.00	10,000.00	20,000
	10001-25000	4.00	15,000.00	60,000
	25001-50000	6.00	25,000.00	150,000
	50000+	8.00	4,000.00	32,000
	TOTALS		54,000.00	262,000
		Partner Point Cash Value	2,620.00	1%
Illustration #2	HANDI-RAMP DISTRIBUTED PRODUCT SALES			
Illustrates Handi-Ramp Partner who modestly promotes Handi-Ramp distributed product and pursues sales as an adjunct to core projects only.	Total Annual Sales	Point Factor per \$1 Sold	Net Sales	Maximum Points
	0-10000	2.00	10,000.00	20,000
	10001-25000	4.00	11,000.00	44,000
	25001-50000	6.00	0.00	0
	50000+	8.00	0.00	0
	TOTALS		21,000.00	64,000
		Partner Point Cash Value	640.00	1%
Illustration #3	HANDI-RAMP DISTRIBUTED PRODUCT SALES			
Illustrates Handi-Ramp Partner who occasionally promotes Handi-Ramp distributed product in the context of networking or casual referrals.	Total Annual Sales	Point Factor per \$1 Sold	Net Sales	Maximum Points
	0-10000	2.00	3,000.00	6,000
	10001-25000	4.00	0.00	0
	25001-50000	6.00	0.00	0
	50000+	8.00	0.00	0
	TOTALS		3,000.00	6,000
		Partner Point Cash Value	60.00	1%