

# Inc. 5000

The Fastest Growing Private Companies in America

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## No. 3,381 Handi-Ramp

Libertyville, IL

Year	2007
Industry	Manufacturing
Founded	1958
Growth	89.8%
2003 Revenue	\$2.3 million
2006 Revenue	\$4.3 million
Employees	34
Website	<a href="http://www.handiramp.com">www.handiramp.com</a>

**What it does:** Manufactures custom-built ramps, including wheelchair ramps and ramps for commercial material handling.

**Why it's growing:** An early online presence. Ten years ago, CEO Thomas Disch let a friend practice his html skills by creating a Handi-Ramp site, unexpectedly connecting the company with its customer base: people with disabilities who had no other easy way to shop.

**What's noteworthy:** Motivated by Handi-Ramp's online success, Disch started a sister company, Internet Engine, in 2001 to help other companies develop Web-based marketing strategies.